

2019 Vintage Fee Schedule

UNITED STATES OF AMERICA

VINIV

BORDEAUX

A life explored, a story bottled

Your Investment

PRICING

The price of your VINIV experience and 288 bottles of wine is the weighted average the vineyards you've selected in your final blend.

Our vineyards are categorised into two price points, as shown on the following page. These categories are based on pedigree and rarity, rather than quality.

As an example of pricing, if your wine is a 50/50 blend of vineyards costing \$20,000 and \$31,000 respectively, your final purchase price will be \$25,500.

WHAT IS INCLUDED

Your investment includes everything that you need to produce your luxury wine: grapes, winemaking, your on-site blending experience and technical sessions, our winemaking guidance and standard packaging including high-quality corks, 75 cL bottles, capsules, label design, printing and wooden cases.

For clients based in the USA, our pricing also includes refrigerated maritime transport to a US East or West Coast port, as well as import duties and excise fee.

WHAT IS NOT INCLUDED

- Shipping Cost: Shipping your wine from Bordeaux varies in cost depending on your delivery point and the number of cases sent. The price is calculated based on your specific transport request. US clients are only liable for the cost of the 'last mile' from US port to your final destination.
- Government Taxes: VAT and excise taxes will be calculated in accordance to rates at your final destination. US clients may be liable for State tax only.
- Optional Packaging Upgrades: Personalised corks and wooden cases, larger bottle formats or special label design requests such as foil and embossing are all available at an extra cost.
- Hospitality and Event Costs: Hotels, meals, transport and winery visit fees (other than Château Lynch-Bages) are not included in the cost of your experience, either on individual visits or for VINIV events. Any event costs are communicated in advance.

2019 Price List

VINEYARDS	ONE BARREL (288 0.75L BOTTLES)
Le Plateau (Canon-Fronsac) La Pierre (Saint-Émilion) La Pyramide (Saint-Émilion) Le Barrail (Saint-Émilion) La Louise (Margaux) Grande Catélie (Pauillac) Demi-Lune (Saint-Estèphe)	\$20,000 (\$69.44/bottle)
Les Terrasses (Saint-Émilion) La Carrière (Saint-Émilion) Colette (Pomerol) Juillac (Saint-Julien) L'Enclos (Pauillac)	\$31,000 (\$107.64/bottle)

Pricing above is Ex-cellar Pauillac. Transport and country-specific taxes are not included.

PAYMENT

A downpayment is required to reserve your wine and begin this experience. The amount (\$13,000 for one barrel) usually represents approximately 50 to 65% of the final value of your wine.

The balance due, based on your final blend and any packaging options, is payable in May - June 2021.

Personalised Packaging Options

PACKAGING OPTIONS

UPGRADE 1	YOUR CHOICE OF	PRICE
Large Bottle Formats	<ul style="list-style-type: none"> – 144 Magnum (1.5L) bottles – 24 Magnum (1.5L) bottles + 240 standard (0,75L) bottles – 48 Magnum (1.5L) bottles + 192 Standard (0.75L) bottles 	\$500

UPGRADE 2	NOTE	PRICE
Personalised Cork	This is a one-time fee. If you use the same design on a future vintage, there is no cost	\$380

UPGRADE 3	NOTE	PRICE
Personalised Wooden Case	This is a one-time fee. If you use the same design on a future vintage, there is no cost	\$1,000

UPGRADE PACK	NOTE	PRICE
Full Personalisation	A 15% savings if you select Upgrades 1, 2 and 3	\$1,600

LABEL DESIGN OPTIONS

OPTIONS	PRICE
One additional label per barrel	\$1,750
Two additional labels per barrel	\$3,500
Special label design and texturing (Eg. embossing, coloured foil)	Price upon request

All prices are excluding VAT.

Cost of Delivery

For clients based in the United States, your price includes delivery and import taxes into an East or West coast port. You are only liable for onward shipping costs, which typically range between \$ 2 and \$ 5 a bottle for a full shipment of 24 cases.



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